2016 Membership Profile
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• Philanthropy Network Membership Snapshot
• Organization Membership Profile
• Funding Interests and Affinity Group Engagement
• In 2016, Philanthropy Network’s membership was comprised of 149 grantmaking organizations.

• From these organizations, 974 staff and trustees/board members held active Philanthropy Network accounts.

• Member attendance totaled 1,022 at Philanthropy Network’s 46 events.

• Members participated in 9 Funder Groups.
Organization Membership Profile

2016 Membership Breakdown:

- **41%** Private Foundations; among 61 organizations:
  - 26 are Family Foundations
  - 35 are Independent Foundations

- **27%** Grantmaking Public Charities

- **17%** Corporate Organizations

* “Other” includes Operating Foundations and Giving Circle Pilot Members
Organization Membership Profile

Philanthropy Network Member Longevity:

- **35%** of organizations have been members for **5 years or less**
- **11%** of organizations have been members for **6 to 10 years**
- **34%** of organizations have been members for **11-20 years**
- **20%** of organizations have been members for **20 or more years**
- **9%** of organizations (13) have been members **since our founding in 1988**

**Membership in Years**

<table>
<thead>
<tr>
<th>Membership in Years</th>
<th># of Member Organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 - 2 years</td>
<td>33</td>
</tr>
<tr>
<td>3 - 5 years</td>
<td>19</td>
</tr>
<tr>
<td>6 - 10 years</td>
<td>17</td>
</tr>
<tr>
<td>11 - 20 years</td>
<td>50</td>
</tr>
<tr>
<td>20+ years</td>
<td>30</td>
</tr>
</tbody>
</table>
Philanthropy Network Member Grantmaking in FY15:

- 63% of organizations (94) reported grantmaking of less than $1 Million

- 28% of organizations (41) reported grantmaking of between $1 Million and $10 Million

- 3% of organizations (5) reported grantmaking of over $10 Million

*Represents grant $ allocated in FY15; Does not include Wealth Advisor/Family Office and Professional Service Provider members
Organization Membership Profile

Membership by 2016 Dues Paid
(All Members)

- $1,000 or less: 57
- $1,001 - $5,999: 63
- $6,000 - $30,000: 29

2016 Dues Level by Funder Type
(3 Largest Member Categories)

- Corporate Organizations
  - $1,000 or Less: 4
  - $1,001 - $5,999: 10
  - $6,000 - $30,000: 11

- Public Charities
  - $1,000 or Less: 4
  - $1,001 - $5,999: 16
  - $6,000 - $30,000: 20

- Private Foundations
  - $1,000 or Less: 24
  - $1,001 - $5,999: 24
  - $6,000 - $30,000: 13
Organization Membership Profile

Member Distribution: 5 County Philadelphia Region

<table>
<thead>
<tr>
<th>County</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Philadelphia</td>
<td>90</td>
</tr>
<tr>
<td>Montgomery</td>
<td>22</td>
</tr>
<tr>
<td>Chester</td>
<td>13</td>
</tr>
<tr>
<td>Delaware</td>
<td>9</td>
</tr>
<tr>
<td>Bucks</td>
<td>4</td>
</tr>
</tbody>
</table>

Philanthropy Network Membership Geography:

- **93%** of our membership is located in the 5-county region of Southeastern PA
  - **60%** in Philadelphia County
  - **15%** in Montgomery County
  - **9%** in Chester County
  - **6%** in Delaware County
  - **3%** in Bucks County

- **Of the remaining membership...**
  - 5 organization are in NJ
  - 3 organization are in the Lehigh Valley
  - 1 organization is in Berks County
  - 2 organizations are located outside the region (IL and VA) though a trustee or staff member may be local

2016 Membership Profile
Organization Membership Profile

Self-Identified Funding Interests*

- **Education** 89
- **Human Services** 84
- **Arts and Culture** 64
- **Community/Economic Development** 59
- **Health** 56
- **Environment** 33
- **Food & Nutrition** 24
- **Women & Girls** 24
- **No Response** 10
- **Science & Technology** 5
- **Religion** 4

*Members can select multiple interest areas; not all members identify interest areas

Among Philanthropy Network Member Organizations Identifying Funding Interests:

- **60%** identified **Education** as a funding interest
- **56%** identified **Human Services** as a funding interest
- **43%** identified **Arts and Culture** as a funding interest
- **40%** identified **Community & Economic Development** as a funding interest
- **38%** identified **Health** as a funding interest

2016 Membership Profile
Organization Membership Profile

Funder Group Member Representation*

<table>
<thead>
<tr>
<th>Funder Group</th>
<th>Representation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Place-Based Funders</td>
<td>111</td>
</tr>
<tr>
<td>Education Funders</td>
<td>76</td>
</tr>
<tr>
<td>Small Funders</td>
<td>73</td>
</tr>
<tr>
<td>Food Funders</td>
<td>49</td>
</tr>
<tr>
<td>Arts Funders</td>
<td>47</td>
</tr>
<tr>
<td>Health Funders</td>
<td>45</td>
</tr>
<tr>
<td>Women &amp; Girls Funders</td>
<td>25</td>
</tr>
<tr>
<td>Chester County Funders</td>
<td>30</td>
</tr>
<tr>
<td>Corporate Funders</td>
<td>25</td>
</tr>
</tbody>
</table>

Funder Group Membership Summary:

- Philanthropy Network has 9 active Funder Groups
- **100%** of organizations (149) are represented in **at least one Funder Group**
- **91.0%** of organizations (136) are represented in **at least two Funder Groups**

*Representation by an organization means at least one individual member belongs to a group.*