

# Delaware County Funders Meeting

Mara Natkins  
Director of Development

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She/Her

George Matysik  
Executive Director

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He/Him

Steve Preston  
Chief Program Officer

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He/Him

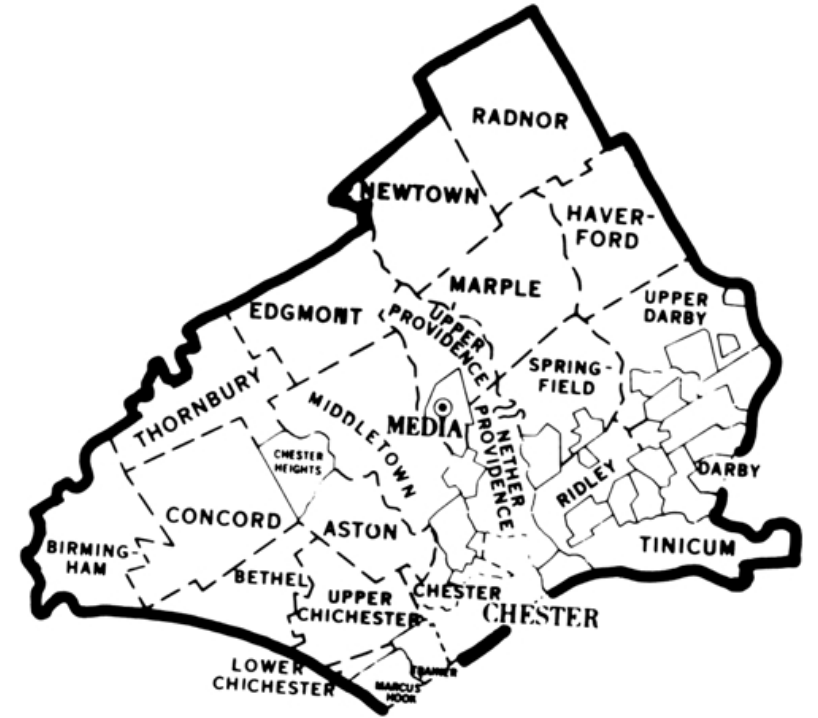


# Agenda

1. Introductions
2. Food Insecurity in Delaware County
3. Share by the Numbers
4. Delaware County Strategy & Timeline
5. Next Steps
6. Questions?

# Food Insecurity in Delaware County

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# Share by the Numbers

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George Matysik  
**Executive Director**

# Share Food Program by the Numbers

Share Food Program serves more than 1 million family members and neighbors in need, in the Philadelphia five-county region, each month:

- Distributing 5 million pounds of emergency food relief, in our partnerships with 150 community- based organizations located in neighborhoods of higher poverty across the region
- Providing nutrition for 305,000 children in nearly 70 school districts through National School Lunch Program (NSLP)
- Delivering more than 3,500 meals to the doors of seniors and people with disabilities who are vulnerable to Covid-19
- Providing food to more than 6,500 seniors through Commodity Supplemental Food Program (CSFP)
- Working with more than 1,000 volunteers who are still helping during Covid-19 to support food packing and home delivery
- Harvesting more than 500 pounds of food from our onsite Nice Roots Farm, and offering this food at extremely discounted cost at local farmers markets



# Delaware County Needs, Strategy, & Timeline

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Steve Preston

**Chief Program Officer**

# What we're trying to accomplish

## Based on the needs outlined in conversations with the county and the RFP:

- A dedicated food bank in Delaware County
- Equitable distribution of food among Delaware County Pantries
- Development of a job-readiness culinary program in the county
- Increased outreach to community members facing food insecurity
- \*\*\*More goals will be outlined in conversations with pantries and stakeholders

# Share's Strategy in Delaware County

## **Focus on Equity**

- Racial Equity
- Providing resources where they're most needed
- Using mapping and analysis in the decision-making process
- Open a warehouse in the communities that we serve

## **Dedicating the Required Resources**

- Hiring a dedicated Delaware County Program Director
- Engaging a strategic planning consultant
- Obtaining a warehouse in Delaware County
- Onboarding other staff as needed, including a program manager for the job readiness kitchen program

## **Engaging Stakeholders in the Decision-Making Process**

- Bringing all stakeholders to the table
- Initial surveying of pantries, stakeholders, and clients
- "No decision about us without us"

## **Communicating Consistently with Partners and Stakeholders**

- The key to any successful team is communication
- Biweekly updates to pantries in Delaware County
- Regular calls with organizations fighting food insecurity in the county
- Ensuring a successful transition with Family & Community Services
- Regular visits to Delaware County Pantries
- Focus on community organizing



# Opening a Delaware County Warehouse

By May 1st

- Acquire a 8,000 sq. ft.+ space
- Centrally located for access to all of Delco
- Significant refrigeration and freezer capacity
- Minimum of 2 loading docks



# Delaware County Program Timeline

Start Date	Complete Date	Item
4/1	5/10	Interview and hiring of Delaware County Program Director
4/1	6/1	Find and secure Delaware County Warehouse
4/26	8/1	Engage Strategic Planning Consultant
4/28	5/2	Site introductory meetings
5/3	5/14	Stakeholder phone surveys
5/17	5/28	Data mapping and analysis
6/14	6/18	Share Pantry onboarding begins
	7/1	Officially begin as lead agency

# Next Steps

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George Matysik  
Executive Director



Questions?

**THANK YOU!**

