

## Message to Grantees

March 2025

I am writing to you at a time of tremendous financial uncertainly for non-profits and local government. Not only are there dramatic funding reductions ahead, but we are also anticipating significant health and human service policy priority shifts as well. We want you to know that the Salem Health and Wellness Foundation is following these changes closely, especially since health, safety and well-being are at the center of our mission and purpose.

I have been spending a good deal of time with my peers from other foundations and we all agree that the path forward is mostly uncharted. Despite that, we have been giving much thought to how we can support, encourage, and collaborate with our grantee partners.

It is clear that philanthropy cannot backfill the level of funding cuts that are anticipated. However, we can continue to support your efforts to build capacity for sustaining your work, create development strategies and maintain the quality of your operations. In 2025, we plan to expand these resources to our grantee partners, realizing that this might be the most effective way to come a long side the good work you're doing. We will provide Salem non-profits an opportunity to convene and share their updates and experiences related to funding reductions and policy changes at the federal level. The foundation has free meeting space and light meals/snacks for those of you who need a place to gather. And of course, our grant making will continue at the current level.

The Salem Health and Wellness Foundation is enthusiastic about all that you do. We want you to survive and thrive, because we know the care, compassion, and quality of your service to Salem County. Please continue to share your stories with us so that we can remain focused on your success.

My best,
Paul DiLorenzo
Executive Director
Salem Health and Wellness Foundation